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Perkins strengthens North American distribution network

For more than 50 years, Perkins has delivered quality products and services to its North American customers. Today, the company announced it will strengthen its North American distribution network through consolidation of its U.S. network from six to three U.S. distributors, with more than 2,000 authorized service locations to focus closely on customer needs.

The three U.S. distributors – Perkins Pacific, Power Great Lakes and Perkins Power Corp – will support the Perkins brand by offering customers world-class service through expanded U.S. territory coverage. (See chart below for coverage areas.)

“This territory change strengthens our distribution network and sets new standards of service and support,” said Americas sales and distribution director Andy Zuckerman. “Our concentrated distribution network and the multi-million dollar investments our distributors have made in their operations will help support Perkins customers now and well into the future.”

In Canada, Diesel Distribution, DiPerk Power Solutions and Perkins Quebec Maritimes retain their territory coverage. EMESA remains the distributor for Mexico.

To find your nearest Perkins distributor visit www.perkins.com/distributor.

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Note to editors

Perkins North American distribution network:

Distributor	Territory
Perkins Quebec Maritimes	Quebec, Nova Scotia, New Brunswick, Prince Edward Island, Magdalen Islands, and Western Labrador in Canada

Diesel Distribution	Ontario, Manitoba, Islands of St Pierre and Miquelon, Newfoundland, Labrador (excepting Western Labrador) and majority of Nunavut Territory in Canada
DiPerk Power Solutions	British Columbia, Alberta, Saskatchewan, Yukon Territory, Northwest Territories, and a portion of Nunavut Territory in Canada
Perkins Power Corp	Alabama, Florida, Georgia, North Carolina, South Carolina, Virginia, Tennessee, Kentucky, Louisiana, Mississippi and Arkansas in the U.S Jamaica, Haiti, Trinidad & Tobago and Puerto Rico in the Caribbean Belize in Central America
Power Great Lakes	North Dakota, South Dakota, Minnesota, Wisconsin, Iowa, Michigan, Ohio, Indiana, Illinois, Missouri, Nebraska, Kansas, Pennsylvania, New Jersey, Delaware, Maryland (including Washington, District of Columbia), West Virginia, New Hampshire, Vermont, Massachusetts, Maine, Rhode Island, Connecticut and New York in the U.S
Perkins Pacific	Washington, Oregon, Idaho, Montana, Colorado, Utah, Wyoming, Alaska, Arizona, California, Hawaii, Nevada, New Mexico, Oklahoma and Texas in the U.S
EMESA	Mexico

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